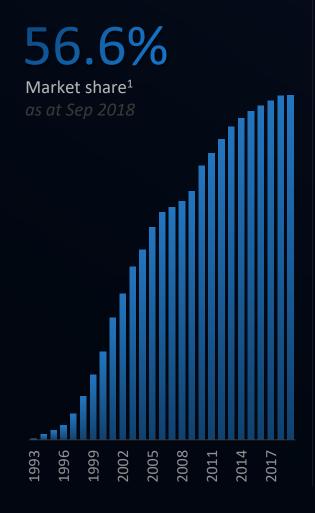




## Membership

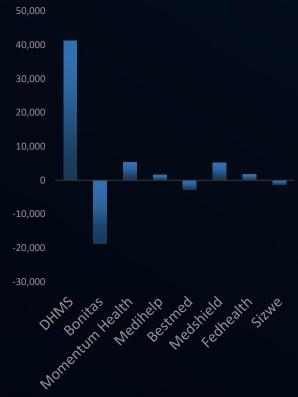


## Growth despite declining market

Net growth in beneficiaries, 2018

DHMS: +41,193

Next 7 largest: -9,048



Value and competitive advantage

-16.5%

(2018: -16.4%)

Lower average premiums in the scheme market

7.5%

DHMS administration expenditure as % of gross contribution income

R6.8bn

Saved due to managed care interventions

Security and stability

27.3%

Solvency

R17.65bn

Reserves

AAA

GCR credit rating

4.7%

Annualised lapse rate