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Where we operate

CANADA

PARTNERSHIP:

Shared-Value Insurance offering with Manulife



UNITED STATES

BUSINESS OFFERING:

Stand-alone corporate wellness initiatives

PARTNERSHIP:

Shared-Value Insurance offering with John Hancock



Vitality Group

Vitality™

800 000 **Vitality lives** in the United States

Approximately 800 000 **Vitality lives** through other partnerships

We impact
17.8 million
 lives globally

UNITED KINGDOM

BUSINESS OFFERING:

- Vitality LIFE INSURANCE
- Vitality HEALTH INSURANCE
- Vitality INVEST

1.1 million lives

4.3 million Ping An Run Vitality lives

Linking Vitality Run to insurance products of Ping An Group

6.4 million Ping An Health members

CHINA

EQUITY PARTNERSHIP:

25% equity partnership with the Ping An Group of China through Ping An Health

中国平安 PING AN

EUROPE

PARTNERSHIP:

Shared-Value Insurance offering in Germany, France and Austria with Generali

Generali Vitality

JAPAN

PARTNERSHIP:

Shared-Value Insurance offering with Sumitomo Life

SUMITOMO LIFE Vitality

PAN-ASIA

PARTNERSHIP:

Shared-Value Insurance offering with AIA

EQUITY PARTNERSHIP:

Australian health insurer, myOwn (strategic alliance between Discovery, AIA Australia, and GMHBA Ltd)

myOwn health insurance with AIA Vitality AIA Vitality

SOUTH AFRICA

BUSINESS OFFERING:

- Health insurance
- Life insurance
- Long-term savings
- Short-term and business insurance
- Vitality
- Discovery Card and intention to enter banking

Discovery Health

Discovery Invest

Discovery Vitality

Discovery Life

Discovery Insure

Discovery Card

4.4 million lives

1.9 million Vitality lives