



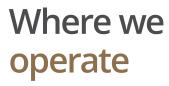
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CANADA

PARTNERSHIP:

Shared-Value Insurance offering with Manulife





UNITED STATES

BUSINESS OFFERING:

Stand-alone corporate wellness initiatives

PARTNERSHIP:

Shared-Value Insurance offering with John Hancock





Vitality Group



in the United States

Approximately 800 000 Vitality lives through other partnerships

We impact 17.8 million **BUSINESS OFFERING:**

Vitality LIFE INSURANCE

Vitality HEALTH INSURANCE

Vitality INVEST

1.1 million lives

4.3 million

Ping An Run **Vitality lives**

Linking Vitality Run to insurance products of Ping An Group

6.4 million **Ping An Health** members

CHINA

EQUITY PARTNERSHIP:

25% equity partnership with the Ping An Group of China through Ping An Health

中国平安 PING AN



EUROPE

PARTNERSHIP:

Shared-Value Insurance offering in Germany, France and Austria with Generali



JAPAN

PARTNERSHIP:

Shared-Value Insurance offering with Sumitomo Life

SUMITOMO LIFE Vitality



PARTNERSHIP:

Shared-Value Insurance offering with AIA

EQUITY PARTNERSHIP:

Australian health insurer, myOwn (strategic alliance between Discovery, AIA Australia, and GMHBA Ltd)



AIA Vitality



SOUTH AFRICA

BUSINESS OFFERING:

- Health insurance
- Life insurance Long-term savings
- Short-term and business insurance
- Vitality
- Discovery Card and intention to enter banking













4.4 million lives

1.9 million **Vitality lives**