



# INCOME CONTINUATION BENEFIT

*Protection for your lifestyle should you  
experience a severe illness or a disability*

2019

# INCOME CONTINUATION BENEFIT

## Protecting your income

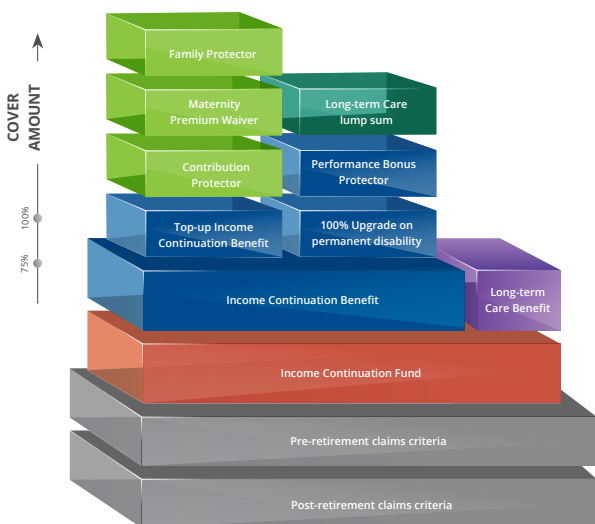
Income protection ensures that your lifestyle will not be affected if you are injured or become severely ill.

Discovery's Income Continuation Benefit is a market-leading product that protects you for whole-of-life and will pay your monthly income if you are unable to work due to sickness or injury while also allowing you to build up a significant fund to receive additional income in retirement by leading a healthy lifestyle. You can select to add the Income Continuation Benefit when you take out your Life Plan from Discovery.

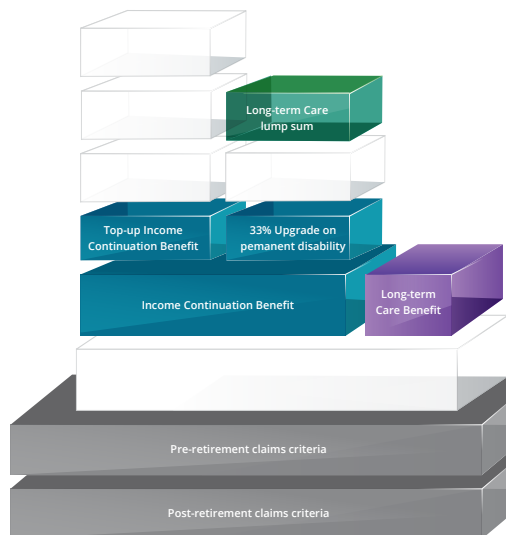
## Tailor your benefit to suit your needs

To ensure that you can access the protection you need, you can choose between the Comprehensive Income Continuation Benefit on a Classic or Purple Life Plan or the Essential Income Continuation Benefit on an Essential Life Plan. The Comprehensive option provides marketing-leading protection that includes automatic cover for whole-of-life, with the ability to protect your annual bonuses, full lifestyle protection through a variety of benefits, the power to translate improvements in health and wellness into additional income in retirement and the ability to receive a portion of your premiums back through the PayBack Benefit. The Essential option provides cost-effective, market-equivalent cover at a highly competitive premium.

### Key features of the Comprehensive Income Continuation Benefit



### Key features of the Essential Income Continuation Benefit



## How we assess your claim before retirement

Discovery automatically includes all of our claims underpins for both of our benefit options. Through the ability to receive the highest payout under the Loss of Income, Automatic Sickness, Capital Disability Benefit, LifeTime Severe Illness Benefit and Injury and Hospitalisation Underpins, you have peace of mind that your claims will qualify for the highest payout possible.

## How we assess your claim after retirement

After age 65, your claims underpins convert to a range of tailored medical criteria, covering Severity A and B Severe Illnesses, Category A and B disabilities as well as the need for assistive care through relevant Activities of Daily Living criteria. Payouts will be made for whole-of-life and you can also qualify to receive a lump-sum payout, equal to 12 times your insured amount.

## Converting your health and wellness into additional income in retirement

Discovery Vitality members live longer, more productive lives. In recognition of this, the Income Continuation Fund on the Comprehensive option converts your health and wellness management through the Vitality programme before retirement, into a significant financial asset after retirement that can be used to supplement your retirement income\*.

### Choose your fund accrual percentage

At the start of your Income Continuation Benefit, a fund equal to 10% of your insured amount is automatically established.

For an additional premium you also have the option of upgrading to the Buy-up Income Continuation Fund where 100% of your Income Continuation Benefit insured amount is deposited into this fund.

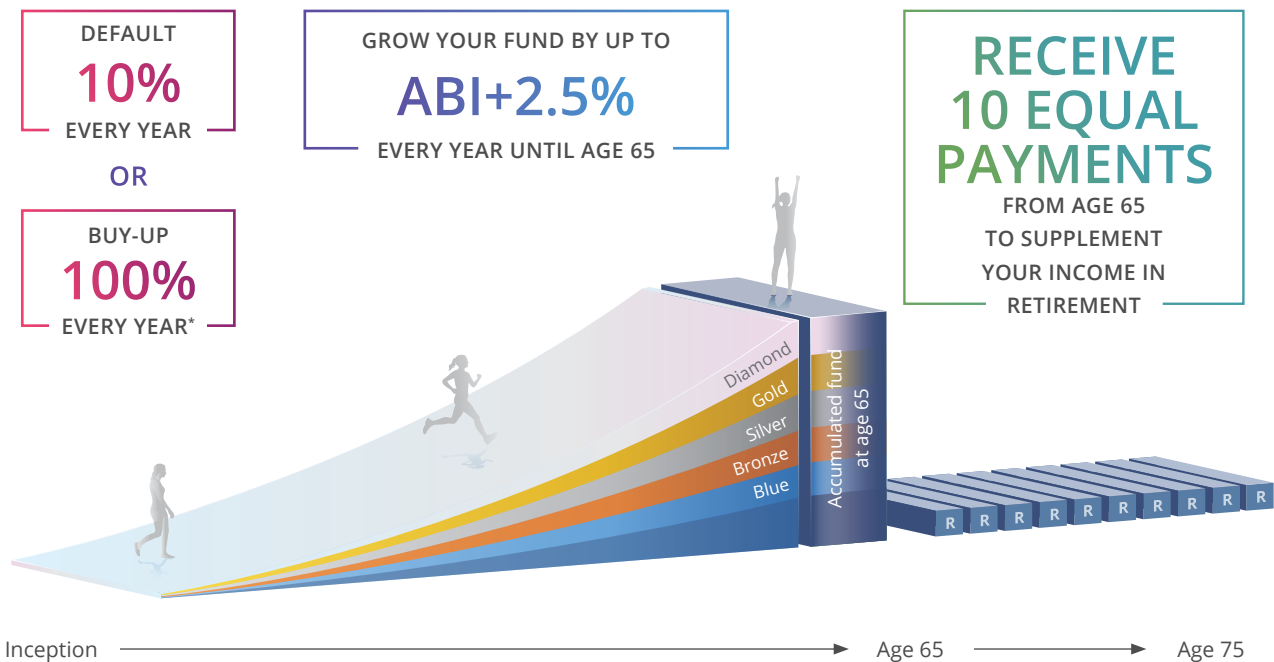
### Grow your fund

Every year, an additional 10% (automatic option) or 100% (Buy-up option)\*\* of your insured amount is deposited into your fund. It grows by your selected Annual Benefit Increase (ABI) on your Income Continuation Benefit as well as an adjustment that takes into account how well you are managing your health and wellness through Vitality and your health claims on your health plan administered by Discovery Health (if applicable).

### Receive additional income in retirement

The accumulated Income Continuation Fund will be paid out in 10 equal instalments with the first payout being made at the end of the month in which you turn 65.

This provides you with a substantial additional income in retirement, generated through your health and wellness management throughout your working life.



\* Please note that the Income Continuation Fund is a risk product and not an investment product and as such, has no lapse or surrender value.

\*\* Accumulations to the Buy-up Income Continuation Fund occur every year for the first 20 years after adding this benefit (or until age 65, whichever is earlier).

## Market-leading features enhancing your protection



### Automatic whole-of-life protection

The Income Continuation Benefit from Discovery Life automatically provides you with comprehensive whole-of-life protection at a lower effective premium compared to traditional income protection products that expire at retirement.



### Immediate upgrade to 100% of your pre-disability income on permanent disability

If you become permanently disabled on the Comprehensive option, your benefit amount will be upgraded to 100% of your income (after tax). If less than 40% of your income is selected as your insured amount, you will receive an automatic upgrade of 2.5 times your insured amount. We will also waive your waiting period on permanent disability.

On the Essential option, your insured amount will be boosted by 1.33 times if you become permanently disabled and unable to perform your nominated occupation.



### Automatic lifestyle protection

We provide peace of mind on the Comprehensive option through a variety of benefits that cover all aspects of your lifestyle:

- Automatic cover for your other qualifying Discovery product premiums for up to 24 months on temporary disability through the Contribution Protector
- Protection for your entire family on the Classic and Purple Life Plan through the Family Protector Benefit
- A four-month waiver on your qualifying Discovery Life Plan premiums after childbirth through the Maternity Premium Waiver Benefit.



### Ability to protect 100% of your income on temporary disability

Protect up to 100% of your income (after tax) on temporary disability for up to 24 months by combining the Top-up Income Continuation Benefit with the Comprehensive or Essential Income Continuation Benefit.



### Protect your annual bonuses

In recognition that many people earn a substantial portion of their income through annual bonuses, for an additional premium on the Comprehensive option, you can also select to protect your annual bonuses for up to five years upon experiencing a qualifying permanent disability through the Performance Bonus Protector.



### Increase your payout every year during claim

Increase your payout each year by the consumer price index (CPI) or CPI + 3% on the Comprehensive option, or choose to keep your payout level.



### Increase your cover without underwriting

Increase your cover by 20% without additional underwriting every three years, subject to a negative HIV test.



### Receive retrospective payouts

Certain professionals in private practice, who select a seven-day or a one-month waiting period, can get backdated payouts from day one if you suffer from a qualifying injury or illness.



This brochure is a summary of the benefits offered by Discovery's Income Continuation Benefit. Speak to your financial adviser about the full range of Discovery life insurance products. For more information, please refer to the brochures for the Purple Life Plan, Dollar Life Plan, Business Life Plan, and Smart Life Plan, or visit [www.discovery.co.za](http://www.discovery.co.za)

## Discovery Life

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