

<Owner Title> <Owner Initial> <Owner Surname>

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<System date>

Investment: < Product>

Investment number: <Policy number>

Dear < Owner Title> < Owner Surname>

Exciting updates to the Discovery Worldwide Best Ideas Fund

We launched the Discovery Worldwide Best Ideas Fund on 20 May 2015 and aimed to deliver real returns for investors through long-term growth of capital. The fund currently invests in securities, in a manner that is unconstrained by geography, size or asset class, with no limits set for either domestic or foreign assets.

We continually monitor global market developments and performance to allow our fund range to respond to latest and best strategies. Therefore, we have changed the investment strategy and policy of the Discovery Worldwide Best Ideas Fund to better serve our clients and position the portfolio for growth.

The new strategy:

- Incorporates a new specialised investment team who have a wealth of combined knowledge and expertise and a strong track record
- Has an unconstrained investment approach in terms of allocation by geography, size or asset class with a minimum offshore exposure of 80% and a maximum equity exposure of 75%
- Has a far-reaching and broad global investment universe, capturing the full range of investment opportunities around the world.

To better reflect this new strategy and management team, we have also changed the name of the Discovery Worldwide Best Ideas Fund to the **Discovery Global Multi-Asset Fund**. This also brings it in line with its new ASISA sector – the Global Multi-Asset – High Equity sector, as opposed to the Worldwide Multi-Asset – Flexible sector which it was previously in.

Discovery Life Investment Services (Pty) Limited trading as Discovery Invest, Registration number 2007/005969/07. An authorised financial services provider. 1 Discovery Place, Sandton, 2196 | www.discovery.co.za

Directors: A Gore* (Chairperson), K S Rabson* (CEO), J Awbrey, S E N De Bruyn, R Farber, H D Kallner*, D Macready (*Executive). Secretary: M J Botha



The change has also impacted the fund's benchmark, which is now a composite of 60% MSCI AC World Index and 40% FTSE World Government Bond Index. This new benchmark highlights the global multi-asset nature of the portfolio and is the most commonly used (and widely understood) benchmark for global multi-asset funds. The new benchmark is more representative of the updated investment strategy and has had no fee impact.

As part of this change, the Discovery Global Balanced Fund of Funds has also been merged into this fund. This simplifies our global-investment range and gives the Discovery Global Multi-Asset Fund extra scale, making the new Discovery Global Multi-Asset Fund one of the largest in its sector.

These changes have all come into effect on 21 September 2020.

Summary of changes

	Existing	New
Investment	The portfolio aims to deliver real returns for	The portfolio aims to provide long-term
policy	investors through long-term growth of	income and capital growth through
	capital. The investments will be chosen	investment in a diversified portfolio of
	based on their expected value creation of	global assets.
	total returns. There will be a strong focus on	
	high-conviction ideas to maximise the	
	potential outperformance of inflation. Given	
	the unconstrained nature of the portfolio,	
	the Fund may experience higher levels of	
	volatility than traditional balanced funds	
	used for retirement funding.	
Portfolio	Chris Freund	Philip Saunders and team
manager		
Benchmark	Headline CPI	60% MSCI AC World index and 40% FTSE
		World Government Bond Index
Investment	Direct investment in securities	Direct investments in a broad,
universe	unconstrained by geography, size or asset	global-opportunity set of securities. This
and limits	class. This includes listed and unlisted	includes listed and unlisted equity securities,
	equity securities, non-equity securities,	non-equity securities, listed and unlisted
	listed and unlisted financial instruments,	financial instruments, assets in liquid form
	assets in liquid form and any other assets as	and any other assets as allowed by the
	allowed by the Protection of Investment Act,	Protection of Investment Act, 2015 (the Act).

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	2015 (the Act). The portfolio has full asset	The portfolio has full asset class flexibility. It
	class flexibility and may also include	may also include participatory interests or
	participatory interests or any other form of	any other form of participation in portfolios
	participation in portfolios of collective	of collective investment schemes or other
	investment schemes or other similar	similar schemes. This applies to schemes
	schemes.	operated in territories where the regulatory
		environment is, to the satisfaction of the
	At any given time, the portfolio may hold	manager and the trustee, of a sufficient
	100% in equity securities.	standard to provide investor protection at
		least equivalent to that in South Africa.
		At any given time, the portfolio may hold up
		to 75% in equity securities.
ASISA sector	Worldwide – Multi-Asset – Flexible	Global - Multi-Asset – High Equity sector

Contact us

If you would like more information, please contact your financial adviser or call us on 0860 67 57 77. You can also email us at invest_support@discovery.co.za.

Thank you for investing with Discovery as we continue to enhance our offering and make your money work harder for you.

Regards

Lance Geyser

Chief Operating Officer

Discovery Invest

Your financial adviser's details:

<Intermediary name(/s)> <Intermediary surname>

<Intermediary House>

Cell: <Intermediary telephone number>

Email: <Intermediary email address>

<Franchise name>

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FAIS notice and disclaimer

Discovery is not liable for any actions taken by any person based on the correctness of this information. For full details on the products, benefits and any conditions, please refer to the relevant brochure or fact file. Investors should be aware of the risks when purchasing a financial product, as past performance is not necessarily a guide to the future.

This letter is meant for information purposes and must not be taken as financial advice. For tailored financial advice, please contact your financial adviser.

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CIS disclosures: Long only portfolios (CIS in

Risks (portfolio specific)

<u>Derivatives:</u> There is no assurance that a portfolio's use of a derivative strategy will succeed. A portfolio's management may employ a sophisticated risk-management process to oversee and manage derivative exposures within a portfolio. However, the use of derivative instruments may involve risks different from, and in certain cases, greater than, the risks presented by the securities from which they are derived.

Exposure to foreign securities: Foreign securities within portfolios may have additional material risks, depending on the specific risks affecting that country. These are specific risks like potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

Money market portfolios: A money market portfolio is not a bank deposit account. A constant price (CNAV) is applied to a participatory interest. The total return to the investor is made up of interest received and any gain or loss made on any particular instrument. In most cases, the return will merely have the effect of increasing or decreasing the daily yield, but in the case of abnormal losses, it can have the effect of reducing the capital value of the portfolio. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures, and in such circumstances a process of ring-fencing of withdrawal instructions and managed payouts over time may be followed.

<u>Fund of funds</u>: A fund of funds is a portfolio that invests in portfolios of collective investment schemes (unit trusts) that levy their own charges, which could result in a higher fee structure for the fund of funds.

<u>Feeder funds</u>: A feeder fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the feeder fund.

<u>Drawdown:</u> The potential magnitude of loss – the largest peak-to-trough decline in returns over the period, also known as the maximum drawdown.

Genera

Collective Investment Schemes (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending (that is, borrowing and lending of assets). The manager does not provide any guarantee, either with respect to the capital or the return of a portfolio. Any forecasts, commentary or both in this document are not guaranteed to occur. Different classes of participatory interests apply to these portfolios and are subject to different fees and charges. A schedule of all fees and charges, inclusive of VAT and maximum commissions, is available on request from us or from your financial adviser. Forward pricing is used.

Redemptions

The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. The ability of the portfolio to repurchase, is dependent upon the liquidity of the securities and cash of the portfolio. A manager may suspend repurchases for a period, dependent on regulatory approval, to await liquidity, and the manager must keep the investors informed about these circumstances.

Yields

The yield for bond, income and money-market portfolios is historic and is calculated quarterly.

Prices

The latest prices and total expense ratio (TERs) are published daily in the Business Report (South Africa's National Financial Daily) and are made available on our website www.discovery.co.za.

Performance fees

Performance fees are not levied on the portfolios.

Performance returns

Lump-sum performance returns are being quoted. Income distributions, before the deduction of applicable taxes, are included in the performance calculations. Net asset value (NAV) to NAV figures have been used for the performance calculations, as calculated by the manager at the valuation point defined in the deed, over all reporting periods. Investment performance calculations are available for verification upon request by any person. Reinvestment of income is calculated on the actual

Illustrative investment performance is for illustrative purposes only.

Valuations and transaction cut-off times

Pricing date is daily, except weekends and public holidays. Valuation point is at 16:00 on each pricing date, except at month end where it will be at 17:00. Offers to repurchase participatory interests must be received by 16:00 on each pricing date.

Additional information

For additional information on the portfolio, refer to the following documents, available on our website, from your financial adviser, or on request from the manager, free of charge:

- Application forms
- Annual report
- Fee schedule
- Quarterly General Investor Report.

Complaints and conflicts of interest

The complaints policy and procedure, as well as the conflicts of interest management policy, are available on our website **www.discovery.co.za**. Associates of the manager may be invested within certain portfolios, and the details of this are available from the manager.

Closure of the portfolio

The manager has the right to close certain portfolios to new investors to manage them more efficiently, in accordance with their mandates.

Contact details

CIS Manager

Discovery Life Collective Investments (Pty) Ltd, registration number 2007/008998/07, 1 Discovery Place, Sandton, 2196, www.discovery.co.za. The manager is registered as a manager of collective investment schemes, in terms of the Collective Investment Schemes Control Act. The manager is a member of the Association for Savings and Investment South Africa (ASISA).

Trustee

Standard Chartered Bank (Johannesburg Branch), registration number 2003/020177/10, 2nd Floor,115 West Street, Sandton, 2196, P O Box 782080, Sandton, 2146, www.standardchartered.com/za. The trustee is registered as a trustee of collective investment schemes, in terms of the Collective Investment Schemes Control Act.

Investment Manager of all other portfolios

Ninety One SA(Pty) Ltd, registration number 1984/011235/07, FSP number 587, 36 Hans Strijdom Avenue, Foreshore, Cape Town, 8001. www.investecassetmanagement.com, 0860 11 01 61.

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Liquidity: The risk that a given security or asset cannot be traded quickly enough in the market to prevent a loss (or make the required profit).

Equities: The value of equities may vary according to company profits and future prospects, as well as more general market factors. In the event of a company default, the owners of their equity rank last in terms of any financial payment from that company.

Bonds: The value of fixed income investments (example, bonds) tends to decrease when interest rates, inflation, or both rises. Bonds issued by major governments and companies, will be more stable than those issued by emerging markets or smaller corporate issuers. If an issuer experiences financial difficulty, there may be a risk to some or all of the capital invested. Any historical or current yields quoted should not be considered reliable indicators of future performance.

For a detailed description of these risks, and other risks that are relevant to the portfolio, please refer to the CIS risk disclosure document, available on the website www.discovery.co.za.

amount distributed per participatory interest, using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual reinvestment date. The performance is calculated for the fee class. The individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. The rate of return is calculated on a total-return basis, and the following elements may involve a reduction of the investor's capital: interest rates, economic outlook, inflation, deflation, economic and political shocks or changes in economic policy. Annualised returns are period returns rescaled to a period of one year. This allows investors to compare returns of different assets that they have owned for different lengths of time. All period returns greater than one year have been annualised. Returns for periods less than one year have not been annualised. A cumulative return is the aggregate amount an investment has gained or lost over time, independent of the period of time involved. Actual annual figures are available to the investor on request.

The investment managers are authorised financial services providers (FSP), as discretionary FSPs, in terms of Section 8 of the Financial Advisory and Intermediary Services Act (FAIS). This information is not advice, as defined in FAIS. Please be advised that there may be representatives acting under supervision.

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