



8 March 2021

Dear Investor

### RE: Ballot to change to the investment policy to include derivatives

The purpose of this letter is to communicate details of the proposed change to the investment policy of the Nedgroup Investments Bravata Worldwide Flexible Fund ("Fund") to include derivatives in the management of the portfolio.

As an investor, you can vote in favour of, or against this proposal.

# Rationale for inclusion of derivatives

CISCA Board Notice 90, Chapter1, 8 (b) states that a portfolio's investment policy must provide for the inclusion of derivatives.

Derivative exposure introduced to the Fund will be maintained subject to the limits and conditions of the regulation referenced above, which states that derivative instruments will only be used with the aim of reducing risk, reducing cost or generating capital income or income for a portfolio with an acceptable level of risk or to achieve the investment objective in the portfolio.

We believe that by extending the range of portfolio management tools by including the use of derivatives, investors will gain from the manager's experience and capabilities in utilising derivatives to more efficiently manage the portfolio particularly in relation to currency risk exposure, market volatility and accessing investment opportunities in a cost-effective manner.

For example, the Fund has an unconstrained mandate, which permits the manager to invest across global markets and asset classes. This introduces currency risk in the Fund, which can be managed using a forward or future derivative contract to manage the portfolio's exposure to foreign currency. This avoids the transaction costs that would result from the sale of the physical offshore holding in a stock and conversion into Rands.

Additionally, at times the manager may seek to enhance exposure to a stock or asset market using a long-call option or provide downside protection to a position through the use of a long-put option.

Nedgroup Investments

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Nedgroup Investments Proprietary Limited (Company registration number 1996/017075/07) Incorporating Nedgroup Collective Investments (RF) Proprietary Limited (Company registration number 1997/001569/07)

Nedgroup Investment Advisors Proprietary Limited (Company registration number 1998/017581/07) an authorised Financial Services Provider (FSP licence number 1652)

Directors: I Ruggiero, NA Andrew, CE Sevenoaks



The Aylett investment team have extensive experience in managing investment portfolios on behalf of their clients and are well qualified to implement derivative positions in the Fund. The investment team's credentials and experience are detailed in the following table:

Name	Designation	Qualifications	Industry experience (years)	Years with Aylett
Walter Aylett	Chief Investment Officer	CA(SA)	27 years	15 years
Dagon Sachs	Senior Investment Analyst	B.Sc. Mechanical Engineering, CFA Charter Holder	16 years	15 years
Justin Ritchie	Senior Investment Analyst	CA(SA), CFA Charter Holder	9 years	9 years
Corné van Zyl	Analyst	B.Acc Honours	2.5 years	2.5 years
Ryann Dean	Analyst	CA(SA), CFA Charter Holder	5.5 years	0.25 years
Murray Moore	Analyst	Passed Level 3 CFA	1 year	1 year

Please refer to the following tables below for a comparison of the Portfolios investment policy.

Current Nedgroup Investments Core Bond Fund	Proposed Nedgroup Investments Core Bond	
investment policy	Fund investment policy	
<ul> <li>The Nedgroup Investments Bravata Worldwide Flexible Fund aims to maximise total returns for investors over the long term through exposure to selected sectors of equity, bond, money or property markets both locally and abroad. The asset allocation will be actively managed and will continually reflect portfolio manager's view of the relative attractiveness of these markets.</li> </ul>	• The Nedgroup Investments Bravata Worldwide Flexible Fund aims to maximise total returns for investors over the long term through exposure to selected sectors of equity, bond, money or property markets both locally and abroad. The asset allocation will be actively managed and will continually reflect portfolio manager's view of the relative attractiveness of these markets.	
• The assets in the portfolio will comprise a flexible combination of non-equity securities and assets in liquid form both in South Africa and foreign markets as well participatory interests in portfolios of collective investment schemes registered in the Republic of South Africa, or of participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes operated in territories other than South Africa with a regulatory environment which is to the satisfaction of the manager and the trustee of a sufficient standard to provide investor protection at least equivalent to that in South Africa.	• The assets in the portfolio will comprise a flexible combination of non-equity securities and assets in liquid form both in South Africa and foreign markets as well participatory interests in portfolios of collective investment schemes registered in the Republic of South Africa, or of participatory interests or any other form of participation in portfolios of collective investment schemes or other similar schemes operated in territories other than South Africa with a regulatory environment which is to the satisfaction of the manager and the trustee of a sufficient standard to provide investor protection at least equivalent to that in South Africa.	
• The manager will be permitted to invest on behalf of the Nedgroup Investments Bravata Worldwide Flexible Fund in offshore investments as legislation permits.	• The manager will be permitted to invest on behalf of the Nedgroup Investments Bravata Worldwide Flexible Fund in offshore investments as legislation permits.	



• The portfolio may from time to time invest in listed and unlisted financial instruments, in accordance with the provision of the Act, and the Regulations thereto, as amended from time to time, in order to achieve the portfolio's investment objective

#### Impact: How the proposed change will affect your investments

We believe that by extending the range of portfolio management tools by including the use of derivatives, investors will gain from the manager's experience and capabilities in utilising derivatives to more efficiently manage the portfolio particularly in relation to currency risk exposure, market volatility and access investment opportunities in a cost-effective manner. The derivative instruments will only be used in line within regulatory constraints to either reduce portfolio risk, reduce transaction costs or generate capital income. All of this will be achieved with an acceptable level of risk or to achieve the investment objective in the portfolio. The investment philosophy and process that has guided the management of the Nedgroup Investments Bravata Worldwide Flexible Income Fund will remain the same and there will no material changes to the portfolio structure, portfolio objective or investment policy.

There will be no changes to the fees and charges, and you will remain invested in the same classes you are currently invested in.

#### Effective date for the inclusion of derivatives

The effective date for the inclusion of derivatives in the Nedgroup Investments Bravata Worldwide Flexible Fund will be **4 June 2021**, provided that the necessary consent is obtained from investors.

#### Action required

The Act protects the interests of investors on amendments and the Act determines that all investors in the unit trust portfolios affected by amendments must be advised in writing of the details of the proposals and can vote in favour of, or against the proposals.

**Note: For a change in investment policy** section 98 of the Act requires the consent of investors holding 25% of the value of units in each portfolio and the majority of respondents to approve the change.

Investors will be reassured to know that the Trustees of the Nedgroup Collective Investments Scheme (approved by the Financial Sector Conduct Authority in terms of the Act), being the Standard Bank of SA Limited have formally consented to the proposed amendment as set out in this letter.



Page 3





Please complete, sign and return by post the enclosed ballot form to our auditors, Deloitte, in the accompanying pre-paid, self-addressed envelope or via email to nedgroupinvestments@Deloitte.co.za. Please note that the form must reach our auditors by midnight on 23<sup>rd</sup> April 2021. All ballots date-stamped 23<sup>rd</sup> April 2021 or before will be accepted for three working days after the cut-off date and will be included in the audit process.

# What are your options?

Should you not be comfortable with this proposal, you may either:

- 1. Vote against the proposal;
- Switch your investment to one of the other Nedgroup Investments unit trust portfolios at no switching fee if we are in receipt of your switching instruction before 31<sup>st</sup> May 2021, and provided that the unit trust portfolio switched to is not closed for additional investment, or;
- 3. Sell your unit trust investment at the ruling Net Asset Value price, as defined in the Main Deed.

However, on deciding to switch or sell your participatory interests, a Capital Gains Tax event is triggered and must be considered in your tax return.

If you choose not to switch or sell your unit trust investment prior to the effective date of the change, then the proposals as set out in this letter (to the extent that investors approve them) will automatically apply to your unit trust investment.

# We recommend that you vote in favour of this proposed change as we believe that the proposal is appropriate for the ongoing management of the portfolio.

# For more information

Should you wish to know more about the amendment proposal, please contact your financial planner or call our Client Service Centre on 0860 123 263 (within RSA) or +27 21 416 6011 (outside of RSA).

We thank you for your on-going support and look forward to your response.

Yours faithfully

Nic Andrew

Nic Andrew Head: Nedgroup Investments







# **Ballot Form**

Please print, complete and return Email <u>Nedgroupinvestments@deloitte.c</u> e	Gallo Manor
I, the undersigned,	2052
	(please print full names)
Investor number	
Date of birth/registration number	
	e proposed inclusion of derivatives in the Nedgroup Investment in terms of section 98 of the Act; please tick the appropriate block.
Authorised signature	
If more than one signature required	
Name	
Capacity	

