



Get healthy  
Get rewarded

## Vitality special offer: 01 July 2018 to 31 August 2018

### The overall period for which the special offer is valid

- The special offer is valid from 01 July 2018 to 31 August 2018 and open to members who:
  - Join Vitality during this period
  - Joined Vitality in a previous month but whose Vitality membership only goes live in July or August 2018. These members must not have taken part in a previous Vitality special offer during the period of 01 March 2018 to 30 June 2018
  - Are existing members on Discovery Vitality.
- Members who join Vitality within the promotional period mentioned above, are eligible for **only one** of the following special offers:
  - A R500 voucher to spend at any Woolworths or Pick n Pay store
  - They can join any Virgin Active or Planet Fitness in the country for only R799. That's a saving of R1 196 on their upfront activation fee when joining any one of these gyms.

### Special offer terms and conditions for new Vitality members

- Only one special offer is available for each Vitality membership. This means that a member cannot receive both the discount on the gym activation fee and a R500 voucher.
- To qualify for this special offer, the member must buy\* a Vitality membership by 31 August 2018.

\*A Vitality membership is bought when a sale has been completed successfully through various Vitality channels such as a paper application, sales call or online activation.

### Eligibility

- New Discovery Vitality members are eligible for this offer, this refers to members that are not currently on Vitality.

- Members must join Vitality between the special offer period (01 July 2018 to 31 August 2018) to qualify for the offer.
- Vitality sales made during the special offer period (01 July 2018 to 31 August 2018) must have a Vitality membership activation date of no later than 1 October 2018. There are no restrictions on the underlying or initiating policy start dates.
- Vitality members qualify for the special offer if they:
  - Belong to a Discovery Health medical scheme or certain schemes administered by Discovery Health (Pty) Ltd.
  - Are over the age of 18 and have a Discovery Life plan
  - Are part of a qualifying Group Risk policy whose corporates have more than 50% of their members on a medical scheme administered by Discovery
  - Are upgrading from Keyfit, Balance, Move or Active to full Vitality
  - Are upgrading to Vitality Purple from Vitality Move or are taking Vitality Purple with no existing Vitality product
  - Belong to the GlencoreFIT Medical Scheme
  - Are not principal members on their plan or policy (such as spouses and child and adult dependants), but choose to start their own policy, meaning that they become principal members. The cancellation clause will not apply to these members.
- Members have a period of 60 days after the Vitality membership activation date to sign up for either Virgin Active or Planet Fitness to qualify for the gym special offer. If members do not sign up for the gym offering within this time, they will only be eligible for the R500 shopping voucher for either Woolworths or Pick n Pay.

### **Exclusion criteria**

- Members will not qualify for the special offer if they:
  - Do not have a Vitality membership but have joined other Vitality products such as Vitality Active, Vitality Active Rewards for South African Breweries, Vitality Active Rewards for Doctors, Vitality Move, Balance or, Remedi HealthyFood Saver
  - Are downgrading from Vitality Purple to Vitality
  - Are upgrading from Vitality to Vitality Purple
  - Cancel an existing Vitality membership during the communication and promotional period of 01 July 2018 to 31 August 2018
  - Cancelled their Vitality membership three months or less before the promotion period (01 July 2018 – 31 August 2018).

### **Gym special**

If a member chooses the gym special offer, the following rules will apply:

- Any member, including spouses and adult dependants 18 years or older, that joins Vitality and Virgin Active or Planet Fitness during the promotional period will only pay a gym activation fee of R799. This is a discount of R1 196. This offer excludes monthly payments, device access fees and any other payments that may be required.
- Members have a period of 60 days to join Virgin Active or Planet Fitness and to pay the R799 activation fee (R1 196 discount).
- The member may take part in the special offer as soon as their Vitality membership becomes active.
- The member must still pay the Discovery Vitality and gym monthly fees. If they do not pay the monthly Vitality fees, we will cancel their Vitality membership. The Virgin Active or Planet Fitness

monthly fee depends on the gym they join and the membership type they choose. If the member does not pay the monthly gym fees, the gym will cancel their gym.

- Members can choose to join any Virgin Active or Planet Fitness health club including Classic and Platinum clubs.
- Members who choose to cancel their Vitality membership after the promotion has ended will have to continue their Virgin Active or Planet Fitness membership at the normal retail rate at that time. If the member decides to cancel their gym contract within 12 months of activation, then they will pay gym cancellation fees. These cancellation fees will depend on their chosen gym's charges.
- Vitality monthly contributions for 2018:

<b>Vitality</b>	
Member	R239
Member + one dependant	R289
Member + two or more dependants	R329

### **Shopping voucher special with Woolworths or Pick n Pay**

If a member chooses the shopping voucher special offer linked to activating the HealthyFood benefit, the following rules apply.

- The member will get the R500 voucher from Woolworths or Pick n Pay after the following conditions are met:
  - The Vitality membership becomes active
  - The first two months of the Vitality contributions have been collected
  - The HealthyFood benefit is activated no later than 90 days after the Vitality membership becomes active.
- Only one voucher will be allocated to a Vitality membership where a principal member and spouse decide to activate the HealthyFood benefit at the same time. We need to successfully collect Vitality contributions for two months before we send the R500 voucher to the principal member.
- The voucher the member receives will depend on which preferred partner they chose. If they chose Woolworths as the preferred partner, we will issue a Woolworths voucher. If they chose Pick n Pay as the preferred partner, we will issue a Pick n Pay voucher.
- The vouchers can be used to buy any item in a Woolworths or Pick n Pay store with no exclusions.
- If the goods being bought cost more than the voucher amount, the member must pay the difference.
- The voucher can only be used once, so the member must redeem the full value of the voucher on a single purchase made up of one or more items.
- Vouchers will expire three years after the date it was issued.
- Certain Woolworths and Pick n Pay stores will accept the voucher.
- The voucher cannot be exchanged for cash.
- The voucher can be used with other vouchers.
- We will send the vouchers by email to qualifying members. This will take place on three dates and depends on when the member signed up for Vitality. The dates are: 15 October 2018, 15 November 2018 and 15 December 2018.

### **General**

- The offer is non-transferable and cannot be exchanged for cash or anything else. It also cannot be extended beyond the campaign period.
- Discovery Vitality is not responsible for any misrepresentation caused due to an unintentional copy error, typing error or an error by omission that may occur on any of our promotional material.
- If you break or try to break any of these rules, we will immediately disqualify you.
- We as Discovery Vitality, reserve the right to change or cancel the promotion if we think it's necessary. If we do alter or cancel this promotion, all participants agree to give up any rights they may have against us, our affiliates or associated companies. We will notify all participants before cancelling or altering the promotion.
- By participating in this promotion, all participants agree to be bound by these rules.
- Participants can get a copy of the Vitality Main Rules [here](#).
- Participants can get a copy of the Virgin Active rules [here](#).
- Participants can get a copy of the Planet Fitness rules [here](#).
- Participants can get a copy of the HealthyFood rules [here](#).