## Guaranteed rates

## Week ending 23 July 2021

Illustrative rates on Guaranteed Growth Plans

|  |  | R100 000 lump sum | R1 million lump sum |
| :---: | :---: | :---: | :---: |
| Product | CAR ratio | Current net effective yield | Current net effective yield |
| Discovery | 3.5 | $4.76 \%$ | $5.30 \%$ |
| Liberty | 3.1 | - | $5.15 \%$ |
| Highest linked rate* | 0 | $5.41 \%$ | $5.41 \%$ |

Illustrative rates on Guaranteed Income Plans

|  | R100 000 lump sum |  |  | R1 million lump sum |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product | Gross <br> annuity income | Taxable portion | Income after tax | Gross <br> annuity <br> income | Taxable portion | Income after tax |
| Discovery | R375.93 | R1.85 | R375.10 | R 4,225.63 | R318.57 | R 4,082.27 |
| Liberty | - | - | - | R 4,179.49 | R321.39 | R 4,034.86 |
| Highest linked rate* | - | - | - | R 4,335.12 | R 412.70 | R 4,149.41 |

## Notes:

- A company's capital adequacy ratio (CAR ratio) is the actuarially determined excess of assets over liabilities. The CAR provides a buffer against experience worse than that assumed in the financial soundness valuation of the company. A higher CAR ratio indicates stronger financial security
- $45 \%$ tax rate applied to data for income after tax
- Source Moonstone Investment Indicators, Product Quotations
- Commission of 3\% + VAT assumed for Guaranteed Growth Plan
- Commission of 3\% + VAT on growth portion and $1.5 \%$ + VAT on income portion assumed for Guaranteed Income Plan
- Liberty advises that, as of Monday, 9 May 2016, its minimum premium on the "Guaranteed Investment Plan" and "Guaranteed investment plan - income option" increased to R150 000. Investments above the new value will be subject to the same standard rates and enhancements applicable in the past.
- *Highest linked rate amongst large competitors


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